

	Direct Outreach	Allied Outreach	Media Outreach	Leadership Development
Before the event	<ul style="list-style-type: none"> ■ Have members personally invited friends/colleagues to attend? ■ Have membership ambassadors been identified and trained? ■ Do you have a kit of membership materials prepared (e.g., a totebag with brochures, sign-in sheets, etc that can go each event)? ■ Have you utilized the League's vehicles to promote the event (e.g., website, email list, Voter)? 	<ul style="list-style-type: none"> ■ Can we build on someone else's efforts (e.g., a standing event)? ■ Who would be a good partner to cosponsor with us? ■ Who can advertise our event through their networks? ■ Who else would be interested? Who do we know that can make this happen? 	<ul style="list-style-type: none"> ■ Have you identified who would be the "right" fit (e.g., the reporter who is on this beat) to cover the event? ■ Have you identified the right approach to engage the reporter (e.g., deskside chat, phone call, fax)? ■ What alternative media options are there? ■ Did we get the event listed in the "community calendar" section? ■ Are there non-print media opportunities? 	<ul style="list-style-type: none"> ■ Who else can you engage in planning this event? ■ Is there someone who can "shadow" the organizers? ■ Are there some small tasks to engage some potential future leaders?
At the event	<ul style="list-style-type: none"> ■ Is the sign-in sheet out? ■ Is there some "take away" item (e.g., flier about next event, copies of the Voter)? ■ Is the moderator prepared with an "ask"? ■ Are the membership ambassadors mingling? ■ Is there League "signage"? ■ Are League members wearing pins? ■ Are there membership materials and/or "give and take" cards? 	<ul style="list-style-type: none"> ■ Is LWV visible (if we are cosponsoring on another group's event)? ■ Have we made a membership pitch (from podium or through materials) that speaks to what the audience cares about? ■ Did we offer ways for them to be in relationship with LWV (e.g., membership, next event)? 	<ul style="list-style-type: none"> ■ Did you talk to any press present? (Help develop relationships by welcoming them too) ■ Was LWV a true part of the focus of the event so that it "has to" get covered by press? ■ Do you have stories/quotes ready? Did you take photos of the event? 	<ul style="list-style-type: none"> ■ Can you highlight the personal value in being a League leader – e.g., showcase opportunities, fun, etc? ■ How can you acknowledge and value League volunteers/leaders publicly? ■ Is there someone who can "shadow" those in charge of the event? ■ Did you note what League members were present (and interested in the issue/topic/event)? ■ Who else can you invite to this event – i.e. what potential leader?
After the event	<ul style="list-style-type: none"> ■ Have you followed up with the names on the sign-in sheet? ■ Have you thanked volunteers? ■ Are the membership materials restocked for next event? ■ Did you evaluate how it went – i.e., did we meet the goals above? 	<ul style="list-style-type: none"> ■ How do we follow up with the allied organization to strengthen our relationship with them? ■ Did we ask key members of the org to join? ■ Can we advertise our next event through them? ■ Did we evaluate how it went? 	<ul style="list-style-type: none"> ■ Did you send out a follow up press release or letter to the editor? ■ Did you send thank you note to media that attended? (Again building good relationships). ■ Did you invite media to next event? 	<ul style="list-style-type: none"> ■ Did you thank League leaders? ■ Did you ask the organizers what else they needed – e.g., training, resources, volunteers? ■ Did you send on the list of attendees to the Nominating Committee? ■ Did you observe an area for training, mentoring or other areas of organizational growth? ■ Are there notes/records in place for the next leader about this event? ■ Did you follow up with anyone that you invited?